



# KATOA INTERNATIONAL BUSINESS



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## About Us

Katoa International Business is an Indonesia-based clove exporter delivering reliable supply to global markets. Leveraging Indonesia's position as one of the world's largest spice producers, we ensure consistent product availability with efficient lead times.

Our operations are supported by strict quality control, complete documentation readiness, and verified legal standing—enabling smooth and compliant international trade. We prioritize responsive communication, flexible pricing, and sample availability to support fast and confident purchasing decisions.



# ***KATO A INTERNATIONAL BUSINESS***

## **Our Philosophy**

**We believe that consistency is the foundation of trust in global trade. While sourcing through established local networks, we apply strict quality control and selection processes to ensure every batch meets our defined standards.**

### **Our Mission**

To build reliable sourcing networks with trusted local farmer

### **Our Vision**

To become a trusted Indonesian clove exporter known for consistent quality and reliable supply

### **Our Goals**

To achieve consistent product specifications across every shipment



# KEY ACTIVITES



Building and maintaining reliable partnerships with local farmers and suppliers to secure consistent clove supply.

Conducting quality inspection and batch selection based on defined standards

Managing export processes, including documentation, compliance, and shipment coordination.

Handling inquiries, negotiations, and ensuring smooth execution from order to delivery.



# Why Indonesia

Indonesia is one of the world's largest producers and exporters of cloves, supplying global markets with consistent volume and recognized quality standards.

Among the most widely traded grades, AB6 and Lalpari cloves are known for their strong acceptance in international markets due to their balanced quality and suitability for various industrial and commercial applications.

With established farming regions and a long history in spice production, Indonesia offers a reliable source of cloves supported by stable supply chains and export readiness.



# Products & Specifications



## Packaging

- PP Bags / Jute Bags
- Net weight: 25 kg / 50 kg (customizable)

## Available Grades: Whole Cloves AB6

AB6 is a standardized clove grade that has undergone a structured sorting and grading process to ensure uniformity and consistent quality. This grade is characterized by well-selected whole cloves with controlled levels of moisture, minimal foreign matter, and a balanced physical appearance.

## Specifications

Parameter	Description
Moisture Content	Max. 12–14%
Foreign Matter	Max. 0.5–1%
Broken Cloves	Max. 2–5%
Color	Dark brown to reddish
Aroma	Strong, characteristic clove
Size	Uniform, depending on grade

# Supply Capability

PT Katoa International Business sources cloves from key producing regions in Indonesia, including Sulawesi, Maluku, and East Java, ensuring access to consistent and scalable supply.

We handle order volumes ranging from trial quantities up to 5–20 MT per shipment, with flexibility to adjust based on buyer requirements and product specifications.

Our sourcing network is supported by structured coordination with local partners, allowing us to actively manage quality selection, grading, and delivery timelines in line with international trade standards.



# Quality Control & Process

We implement a structured quality control process to ensure consistency and compliance with international standards at every stage of supply.

## 1. Raw Material Selection

Cloves are sourced from selected regions and pre-screened to meet baseline quality requirements before procurement

## 2. Sorting & Grading

Each batch undergoes manual and visual sorting to achieve uniformity in size, color, and cleanliness according to grade specifications (**AB6**)

## 3. Quality Inspection

Each batch undergoes manual and visual sorting to achieve uniformity in size, color, and cleanliness according to grade specifications (**AB6**)

## 4. Drying & Conditioning

Moisture levels are controlled to maintain product stability during storage and shipment

## 5. Packaging & Final Check

Products are packed using export-standard materials and re-inspected before shipment to ensure compliance with buyer specifications



# Competitive Advantages



# Logistics & Export Process

We support international shipments under FOB (Free on Board) and CIF (Cost, Insurance, and Freight) terms, ensuring flexibility based on buyer preferences and trade requirements.

## 1. Order Confirmation

Agreement on product specifications, pricing, and terms

## 2. Quality Inspection & Preparation

Product inspection, sorting, and packing based on export standards

## 3. Documentation & Compliance

Preparation of export documents (Invoice, Packing List, COO, etc.)

## 4. Freight & Shipment Arrangement

Coordination with freight forwarders for booking and shipping schedule

## 5. Loading & Delivery

Container loading and shipment from port to destination country

## 6. Tracking & Final Delivery

Shipment monitoring and ensuring safe arrival at buyer's location



# Meet the Team,



**RAJA REIVAN**

Account Manager



**RIVALDO**

Business Development



**ABDUL RAHMAN**

Quality Manager



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# THANK YOU

*We look forward to working  
with you*



Jakarta, Indonesia



info@katoainternationalbusiness.com



katoainternationalbusiness.com

